



high quality data & analysis  
Agile, efficient real-world research with a **technology-first approach**  
with less time, labor & costs

## Case Studies & Publications

March 2025



Pulse Inframe is a global healthcare company that has developed a best-in-class real-world evidence platform to **build registries, conduct natural history studies, and support safety studies** for more than a decade.

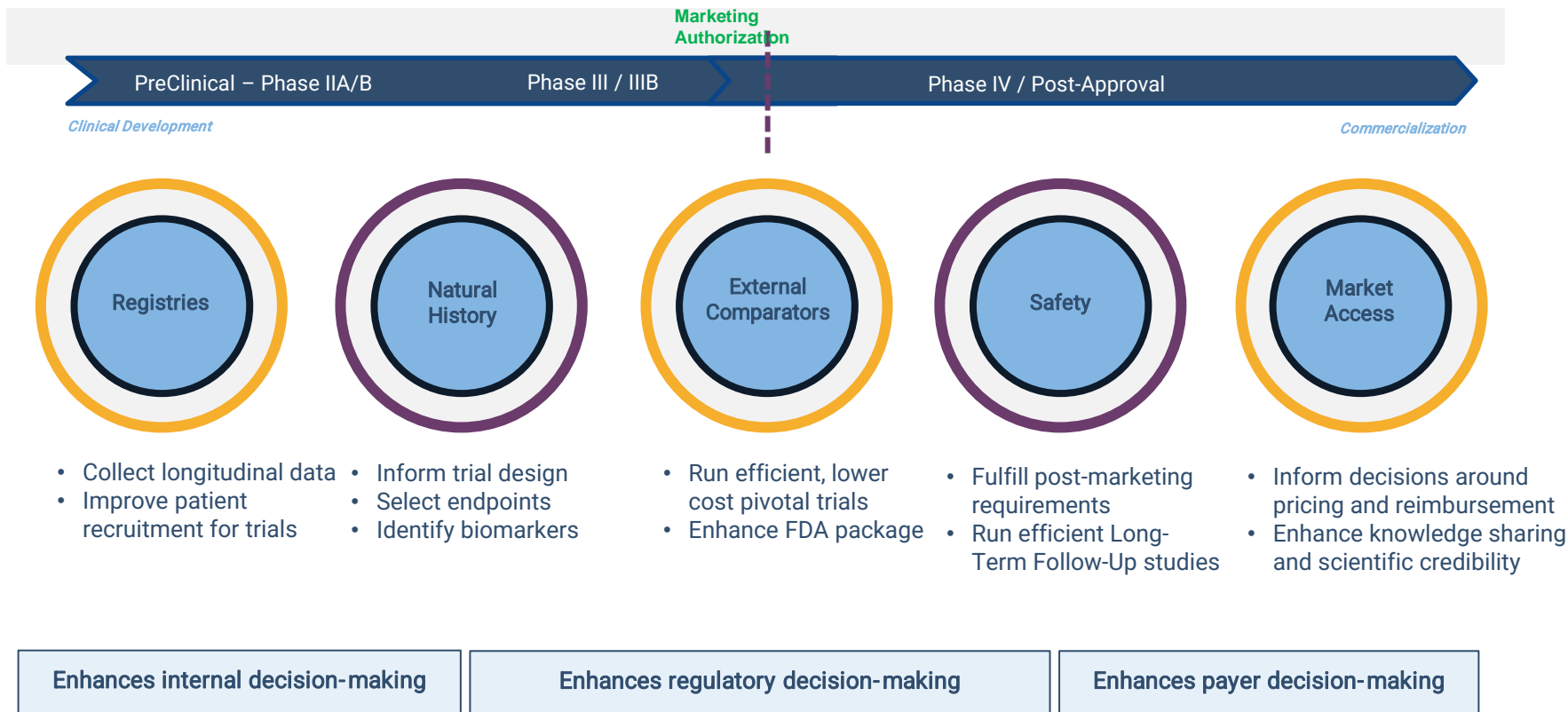
Pulse's cloud-based platform enables the **collection** of real-world data from patients and clinicians, the **ingestion** of existing data from sites, registries and clinical trials, and streamlines **analyses** of those data.

By adhering to best practices in data standards and storage, Pulse **unlocks the full value of real-world evidence across the product lifecycle**, helping drive more informed internal decisions throughout clinical development, support regulatory submissions, and enhance pricing and reimbursement discussions with payers.

# Important Things to Know About pulse infoframe



# Pulse RWE Use Cases



# Case Studies

# PBC Digital Spotlight

## Case Study

### Approach

RARE Revolution produced a digital spotlight in collaboration with Pulse, with financial support from pharmaceutical company. Working closely with Pulse to secure the participation of contributors, RARE Revolution conducted interviews and wrote four of the five articles. Pulse Infoframe wrote the fifth article, about the pharma-sponsored PBC study.



### Goals

- Increase understanding of PBC
- Elevate the community's voice
- Understand lived experiences to highlight unmet needs.

### Expansion

This digital spotlight was launched on 16th December 2023 and was promoted by both Pulse Infoframe and Rare Revolution through coordinated campaigns

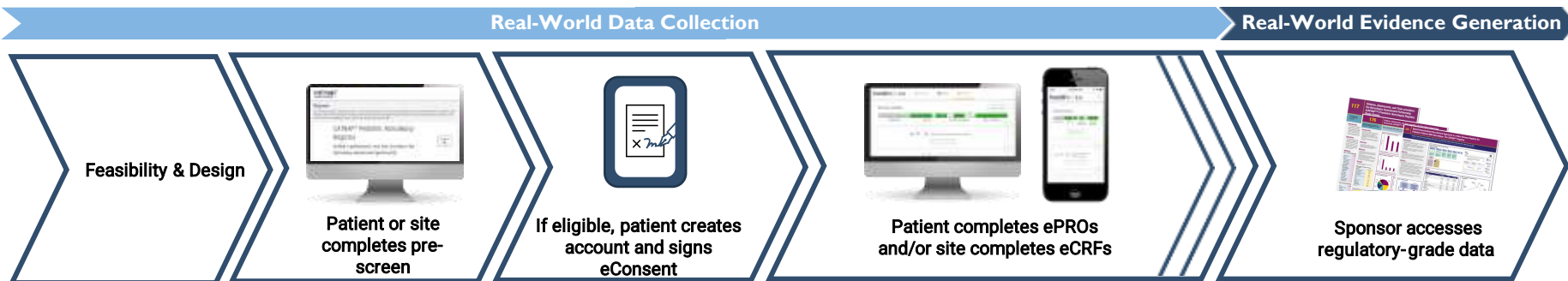
### View the Full Spotlight

See the all five articles from the PBC digital spotlight [here](#)

# Case Study:

Hybrid Registry – 1 of 2

Pulse delivers a highly configurable user experience to collect RWD and generate RWE in one single platform



**RWE insights** have informed expansion of **RWD collection** (patient-facing arm, proposed new indications, etc.)

✓ Look and feel	✓ Form validations	✓ Patient portal	✓ ePROs / eCRFs / eCOAs	✓ 3 <sup>rd</sup> party data ingestion (Data Transfer Agreement to ingest retrospective data from prior registry)	<i>Tech</i>
✓ Consent flow	✓ Separation of PII	✓ eConsent	✓ Smart scheduled reminders		
✓ Adverse Event (AE) triggers		✓ Proxy/caregiver workflows			
✓ PI Meetings	✓ Site onboarding and contracting		✓ Tech-enabled ClinOps	✓ Biostat reports	<i>Services</i>
✓ Protocol/IRB			✓ Patient engagement	✓ Medical writing	
✓ Data Dictionary			✓ Data extraction from uploaded files		
✓ Governance					

# Case Study:

Hybrid Registry – 2 of 2

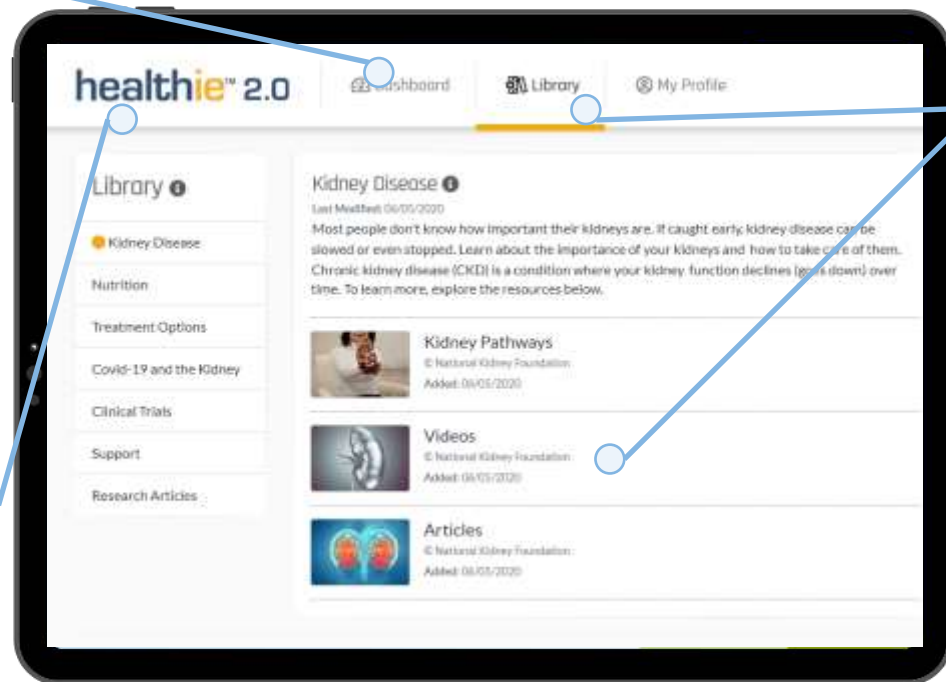
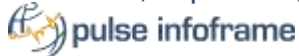
## Pulse's patient portal drives patient engagement

### Patient dashboard:

- ✓ Aggregate data views (map, demographics, etc.)
- ✓ Builds sense of community
- ✓ Shows the value of data being collected
- ✓ Patients can see data they entered but not clinical data added by sites

### Global platform translated into 26+ languages (*excludes PROs*)

- ✓ Includes emails & texts
- ✓ Colloquial & modern
- ✓ 5<sup>th</sup> grade reading level
- ✓ Right-to-left
- ✓ Cyrillic and Symbols
- ✓ Mandarin, Japanese, others



### Rich library & content

- ✓ Supports full localization
- ✓ Updated as frequently as content is made available

**Localized support options** - site content can be augmented to include help emails, phone numbers, and issue site notifications about questions a participant might have



# Case Study:

## Long-Term Follow-Up

## Agile start-up and an efficient, decentralized study design proposed by Pulse and accepted by FDA

### Project Context

- 5-year Long-Term Follow-Up study
- FDA-mandated
- Ultra-rare disease
- Pediatric patient population
- Broad geographic distribution of patients
- Requirement to capture data both in the home setting and from sites
- Requirement to capture all adverse events (AE) and serious adverse events (SAEs) so that they could be reported

### The solution

- Pulse designed and proposed a decentralized study design with remote onboarding and remote data collection (including clinical data and pre-specified laboratory tests)
- The proposed workflow and Pulse-developed protocol was submitted to the FDA within 3 months and accepted
- The platform was then configured with go live within 4 months.

### The results

- Minimized patient burden as participants didn't need to transfer care to a traditional clinical research site to participate
- Avoided the inefficiency of opening multiple study sites in advance and waiting for a new incident patient to be diagnosed or referred for medical care

# Case Study:

## Phase IV pricing & reimbursement support

### Real world outcomes in resected stage IB-IIIa EGFR mutated NSCLC in Canada: Analysis from the POTENT study

M. Sara Kuruvilla<sup>1,2</sup>, Iqra Syed, Femida Gwady-Sridhar, Brandon Sheffield, Robin Sachdeva, Alec Pencz, Luna Zhan, Katrina Hueniken, Devalben Patel, ..., Parneet Cheema

**Conclusions:** Real world data provide critical context to clinical trials and inform treatment and reimbursement decisions. Pts with resected IB-IIIa EGFRm NSCLC had suboptimal outcomes, despite adjuvant chemotherapy.



#### The results

**Pulse's RWD identified a considerable unmet need for a large patient population.**

- Large registries providing robust cohorts for sub-analysis (e.g., specific mutations)
- Diverse populations including under-represented groups across multiple sites
- Uniform data and disease models, and curation across sites and conditions

[View the Poster](#)

# Case Study:

## Knowledge Dissemination

## Publication readiness and medical writing capabilities

Pulse engages registry sponsors and partners with Scientific Advisory Board members to collaborate on abstracts and posters and has supported numerous publications at major conferences. Through built-in curation, Quality Assurance, and data governance SOPs Pulse enables our data analysis requires less labor due, in part, to quicker evaluation and correction of erroneous data before it makes it to analysis.



- ✓ 5 publications on CATNAP registry design, data, and the decentralized recruitment
- ✓ Knowledge dissemination at global conferences:



**SLEEP 2023**  
JUNE 3-7 | INDIANAPOLIS, IN



- ✓ Rapid data availability to support aggressive timelines

200+ team publications: <https://www.pulseinfoframe.com/papers-publications/>

Posters: <https://www.pulseinfoframe.com/posters/>

# Case Study:

## Trial Support

## Data curation & PROs to support interventional trial

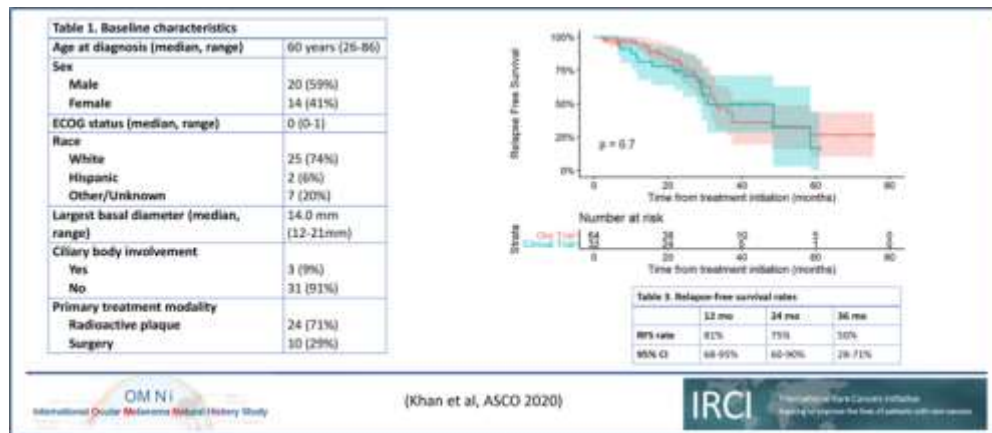
### Adjuvant Crizotinib in High-Risk Uveal Melanoma Following Definitive Therapy

Shaheer Khan, Jose Lutzky, Alexander Noor Shoushtari, Joanne M. Jeter, Cody Chiuzan, Naomi Sender, Lauren Esther Blumberg, Alexandra Nesson, Shahnaz V. Singh-Kandah, Susana Hernandez, Grazia Ambrosini, Oliver Surriga, Gary K. Schwartz, Richard D. Carvajal

**The use of adjuvant crizotinib in patients with high-risk UM did not reduce rates of relapse in this multicenter, single arm trial. 9/32 (28%) pts required dose modification or discontinuation due to AE which may have limited efficacy.**

**Pulse provided the platform, site and data management, and support for this interventional trial within our broader Uveal Melanoma registry**

- Existing, established relationships with sites and investigators to facilitate programs
- All data curation and management, investigator dashboards, patient consents and PROs on Pulse Healthie® platform
- Uniform data and disease models, and curation across sites and conditions



# Melanoma

# Global Melanoma Research Network



WHAT?

WHY?

HOW?

RESULTS?

## WHAT WAS THE ISSUE?

The original purpose for the **GMRN registry** when it was developed 10 years ago was to understand how patients are doing after they've received treatments for melanoma. It would address the following:

- What are the benefits?
- What are the outcomes?
- Are there differences based on practice, region, and/or province?

## WHY WAS IT NEEDED?

Patients are data generators: they're research partners. Those participating in the **GMRN registry** want to know what the impacts and/or results of the treatments they're undergoing were.

## HOW WAS IT DEVELOPED?

The **GMRN registry** makes use of the **healthie™** platform which provides a collaborative ecosystem made up of researchers, patients, and industry for drug development increases the chances for developing treatments that truly benefit patients. A platform that supports the voice of the patient while collecting rigorous, regulatory grade data is the solution that can propel research that truly benefits patients.

## WHAT ARE THE RESULTS?

Treatments have evolved over the last 10 years, and the **GMRN registry** has provided both the research and medical communities opportunities to ask detailed questions to not only advance treatments but also to improve treatment outcomes for and impact on patients. As the registry expanded, it's been possible to extend the platform to support subtypes of skin cancers, e.g., Merkel cell, squamous cell, and basal cell carcinoma. Researchers can leverage one platform for exploring multiple other malignant diseases.

# GMRN registry



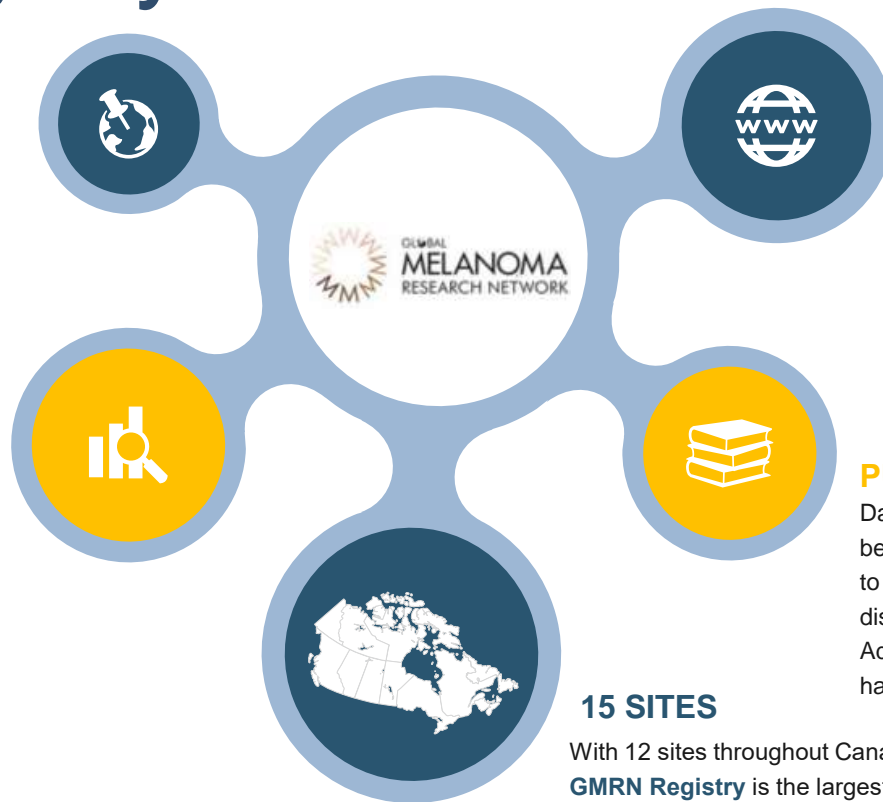
## IMPACT OF THE REGISTRY

*"Over the past 10 years, the Global Melanoma Research Network team has been able to track the impact on patients and the efficacy of treatment: Is the treatment having a positive impact? How does the RWD compare to the favorable results reported from the clinical trials?"*

Dr. Scott Ernst, PI for Global Melanoma Research Network

## 4,900+ PATIENTS ENROLLED

Since its launch, the **GMRN registry** was enrolled over 4,900 patients and this number continues to increase



## 2012 LAUNCH

The **GMRN Registry** was launched in 2012 and the London Regional Cancer Program the first site to register patients. The evidence generated from the platform has been leveraged by over 6 pharma companies for prospective and retrospective(longitudinal), HEOR, quality of life and epidemiological studies

## PUBLICATIONS

Data from the **GMRN Registry** has been used in more than 6 publications to increase the understanding of the disease and treatment efficacy. Additionally, over two dozen abstract have been published

## 15 SITES

With 12 sites throughout Canada, the **GMRN Registry** is the largest registry for the disease in the region



# Impact of systemic therapy sequencing on overall survival for patients with advanced BRAF-mutated melanoma

Authors: B Adi Kartolo, Jasna Deluce, Wilma M Hopman, Linda Liu, Tara D Baetz, Scott Ernst, John G Lenehan

Division of Medical Oncology, Cancer Care of Southeastern Ontario, Queen's University, Kingston, ON; Division of Medical Oncology, London Regional Cancer Program, London Health Sciences Centre and University of Western Ontario, London, ON; Department of Public Health Sciences, Queen's University, Kingston, ON; Pulse Infolframe, London, ON

## Background:

- No clear guideline recommending optimal first-line (1L) therapy in BRAF-mutant melanoma
- Immune checkpoint inhibitor (ICI) vs. BRAF targeted therapy (TT) – does treatment sequencing matter?
- Here, we provide real-world evidence utilizing prospectively collected data from the Canadian Melanoma Research Network (CMRN) database

## Methods:

CMRN (9 Cancer Centres in Canada)  
Prospective data collection

### Inclusion Criteria:

- Unresectable advanced/metastatic cutaneous melanoma
- Targetable BRAF subtypes
- At least 1 cycle of palliative-intent ICI or TT
- At least 1 year follow-up

### Exclusion Criteria:

- MEK without BRAF inhibitor
- 1L ipilimumab monotherapy

### 1L ICI

PD-1±CTLA-4 inhibitors  
with or without  
subsequent BRAF±MEK  
inhibitors  
(N=80)

### 1L TT

BRAF±MEK inhibitors  
with or without  
subsequent PD-1±CTLA-4 inhibitors  
(N=151)

**Study Endpoint:** Overall Survival (OS) via Kaplan Meier

**Multivariable Cox Analysis:** ECOG, number of metastasis, brain metastasis, sequencing group

## TAKE HOME MESSAGE

Using ICI in first-line shows a trend to improved survival when compared to TT in real-world patients with advanced BRAF-mutant melanoma. 1L-IO patients have a lower chance of requiring second-line therapy due to progression.

## MAIN FINDINGS

Figure 1. Overall Survival Based on Treatment Sequence Group

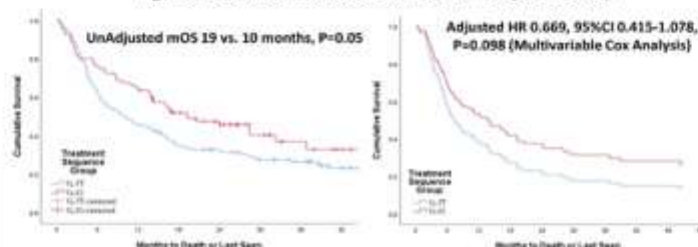


Figure 2. Treatment Sequencing Pattern Based on 1L Regimen

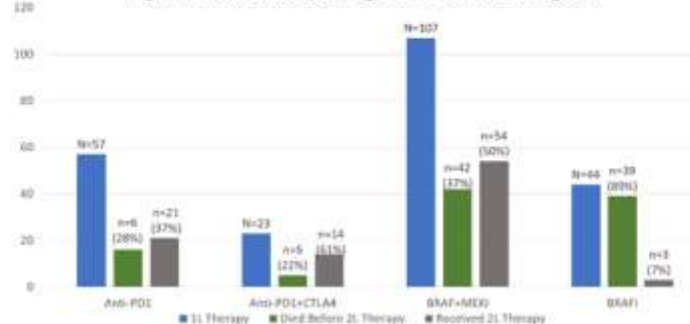


Table 1. Baseline Study Characteristics

	Total (N=231)	1L-ICI Group (N=80)	1L-TT Group (N=151)	P-Value
Age (y)	58 (53)	44 (55)	74 (49)	0.409
Male Gender	149 (65)	55 (69)	94 (62)	0.386
ECOG ≥2	33 (13)	5 (13)	26 (32)	0.010
LDH (median) (U/L)	88 (38)	54 (52)	54 (50)	0.756
Number of Metastatic Sites ≥2	110 (48)	42 (52)	68 (45)	0.333
Baseline Brain Metastasis	65 (28)	17 (21)	48 (32)	0.094
Received Palliative RT	139 (60)	46 (56)	93 (62)	0.574
Received Palliative Surgery	15 (6)	6 (8)	9 (6)	0.780

Table 2. Characteristics of 2L Therapy

	1L-ICI (N=80)	1L-TT (N=151)	P-Value
Received 2L Therapy	35 (44)	57 (38)	0.399
Reason for 1L Therapy Discontinuation			
Progression	30 (38)	85 (57)	<0.001
Toxicity	17 (21)	16 (11)	
Treatment Completion/Ongoing	18 (22)	11 (7)	
Unknown	15 (19)	38 (25)	
2L Therapy			
Anti-PD1	-	42 (74)	N/A
Anti-PD1 + Anti-CTLA4	-	15 (26)	
BRAF + MEK	35 (100)	-	
Reason for 2L Permanent Discontinuation			
Progression	22 (62)	30 (53)	0.619
Toxicity	3 (9)	4 (7)	
Treatment Completion/Ongoing	7 (20)	19 (33)	
Unknown	3 (9)	4 (7)	

Table 3. Multivariable Cox Analysis for Overall Survival

	HR	95% CI	P-Value
Number of Metastatic Sites ≥2	2.230	1.432-3.474	<0.001
Baseline Brain Metastasis	1.317	0.841-2.062	0.228
Baseline ECOG ≥2	2.666	1.667-4.263	<0.001
Sequencing Group (1L-TT as Reference)	0.669	0.415-1.078	0.098



# Contact

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